



VESTA

Vesta Marble & Granite
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DESIGN CENTRE SHOWROOM MANAGER

May 28, 2019

Job Description

Showroom Manager DESIGN Centre – Ottawa, Ontario

With 30 plus years of experience, and a new unique 10,000 square foot design showroom in Ottawa and are seeking a highly motivated, energetic person to help us continue to grow our retail business facet.

An experienced design sales consultant or manager is needed to lead our showroom team. The successful candidate will assume overall responsibility for the sales, operational & financial performance of our showroom and staff. This is a fantastic opportunity for a skilled designer to build a rewarding career with a well-established regional company. With stone (granite, marble, quartz) as our main historical business, our showroom is expanding our offerings of related products and services.

Responsibilities include:

- Develop repeat sales, new relationships and future business
- With staff, drive sales to meet and exceed showroom sales targets
- Various other administrative duties, including - Day-to-day administration of the showroom and its staff's scheduling - Tracking and reporting of various activities and processes

Resume & Cover Letter Please include at least three references we may contact Start your reply or cover letter with 'SHOWROOM', all in caps, just to show your attention to detail

Requirements:

- Previous customer service and management experience in retail, professional service or construction environment
 - Experience in Cabinetry
 - Computer skills required: Proficient in Excel & Word;
 - Experience with design software
 - Must have excellent written and verbal skills
 - Personality (skilled at interacting with clients and prospects at a variety of knowledge and comfort levels), initiative, problem solving skills and attention to detail are key to this position.
 - Full time and must be able to work a flexible schedule
- Resumes can be forwarded to hr@vestamarble.com