



PRODUCTION BUILDER OF THE YEAR QUESTIONS

- What unique services do you offer to distinguish your company from competitors?
- Problem solving. Describe a challenge that your company has faced in the past year and how you dealt with it?
- What do you offer your clients to make their home more energy efficient and/or what actions do you take on site to be more environmentally conscious?
- How do you keep current and innovative in today's ever-changing environment?
- Describe the steps you take to guide your client through the buying/building process
- Describe how you promote career development within your organization, mentor newcomers to the industry and promote employee retention.
- How do you demonstrate your involvement in the community and the Greater Ottawa Home Builders' Association?
- Why do you deserve to be named Production Builder of the Year?